

Directors Meeting

March 13, 2017

Present: Rebecca Brown

Kathy Sinkin-Amor

Debbie Schweiss

Harrington Lynn Pierson

Jerry

Lew Spurlock

Beth Gale

Hank Eng

Geneva Johnson

Jan Wingate

Absent: Ed Rawlinson

Guests: Judy Hoffman

Laurie Levin

1. The meeting was called to order at 3:05 pm by Rebecca Brown, chair.
2. With a motion from Jerry and a second by Lew, the February 13, 2017 minutes were approved by majority vote; Beth Gale abstaining due to absence at that meeting.
3. Treasurers Reports were handed out by Geneva. Lew said the old policy has been canceled and the new policy is now in place for the truck. Geneva mentioned that \$1240.00 was paid to the new insurance company for the truck and we did receive a refund from the old policy. Jan passed out updates to the manuals for the Board.
4. Membership: Kathy reported 2 new members and 6 transfers into our unit.
5. Unit Games: Jan said there were 18 team at the GNT game. For each team, District 16 requires a fee of \$15.00 per team. 10 teams qualified, while only 2 are going forward. Furthermore, if a team qualifies for the national level, District 16 will subsidize only 1 team. Jan will call the teams that qualified to see why they choose not to go forward. Geneva reported we lost \$615.00 on the GNT game. Discussion was held and it was suggested we list future qualifying dates for the district and the national level on the flyer as well as explaining that if a person qualifies on one team and that team chooses not to go onward, that player may choose to play on another team that has qualified.  
  
Hank stated that there were 22 tables and 3 brackets in the 3 session KO games at the Saturday morning game while in the afternoon, 12 teams remained in the KO's and 10 teams played pair games. He reported that the lower bracket teams liked the 3 session KO's and it was a positive experience overall.
6. Kerrville: Tom Marsh will be the Director in Charge with Melody Euler assisting. Everette Lewis is in charge of caddies. There will be a buffet lunch for participants on Sunday which will cost the unit \$19.00 per person. Rebecca mentioned that Carol Ramberg will help with hospitality and she believes she has someone lined up to monitor the hospitality room for \$75,00 per day.
7. Ed will work on our unit's food budget per last month's meeting. 18 x 24 was deemed to be the perfect size to display flyers on the easel at Fiesta, the location to be approved by Laurie.
8. Regional: Jerry has asked Steve to provide the Board a sample bulletin at the April 10, 2017 meeting. Hank suggested Steve use the upcoming tournament in Kerrville to produce the sample bulletin. Jerry will suggest this to Steve. The TAP course is not being offered at the 2017 Regional. Judy said there are 4 Yes and 8 Maybes on the list for the Director Refresher Course. Hank and Laurie both said maybe also, bringing the total maybes to 10. Jerry passed out a preliminary budget and he will call Kevin, the DIC, to see how much the Directors Fees have increased. He agreed to check on Sanction Fees as well. There is a \$12K-\$15K profit estimate. Rebecca suggested inviting district members to an evening to wine and cheese in our hospitality suite and everyone agreed it was a good idea. Jerry will bring samples of the potential welcome gifts to the next meeting that he would like to offer to players.

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tops and section tops, Jerry would like to offer scratch offs as the prize.

9. LBIAD: Laurie feels that Mini Bridge would be a better alternative to offer new players than Learn Bridge In A Day. She proposed holding it June 10, 2017 from 9:30-3:00 at no charge to the participants. Laurie would like the Unit to pay for lunch and to promote it and asked the Board to serve as volunteers that day. She suggested ads in the Express News 5 weeks before Mini Bridge and again 1 week beforehand as well as neighborhood newspapers. The Mini Bridge proposed is not the same as the one Rebecca has had experience with, so she suggested Laurie check with ACBL to see what they currently offer for Mini Bridge. Laurie will also check to see if ACBL will offer any subsidy to the unit.
10. The Unit has 4 sanctions left, but none of the clubs would like them, at this time.
11. As a result of the positive experience with the 3 Session KO's and in an effort to try to introduce Unit members to team games before our Regional, Lew made a motion with a second from Jerry to switch the dates for Pro Am Pairs and the 2 Session Swiss. Motion carries. 2 Session Swiss is now June 17, 2017 and Pro Am Pairs is now July 22, both at Fiesta Bridge Club.
12. The Mentor/Mentee Program and the Tiered Mentoring Program will be addressed at the April 10, 2017 meeting.
13. Discussion of the above brought a motion from Lew, that was modified by Hank, and a second from Jerry that Laurie be able to participate in the Tiered Mentoring Program with a cap of 12 free plays per year. Motion passes.
14. The next meeting will be held April 10, 2017 at 3:00 pm at Fiesta Bridge Club.
15. The meeting adjourned at 5:02 pm.

Beth Gale  
Secretary