

ADBC BOARD MINUTES FEBRUARY 2018

President George Morey called the meeting to order at 5pm, Feb. 19, 2018 with Melody Gann, Sue Gilbreath, Steve Kornegay, Dorothy Moore, Sue Kay Reeder and Anne Ward Williams present. Mary Ellen Stanton also attended to present her plan for a Sat. morning mentor game and to get immediate feedback concerning the ACBL wide Charity game April 21.

The agenda was approved.

DIRECTOR FEE/GAME FEE PROPOSALS:

The director fee chart sent via email by Dorothy Moore (after discussion with game directors) was discussed. It has been 5 years since our game directors were given a pay increase. The fee increase proposed is quite modest, but will be improved by including a \$5 fee for each set of boards made. The consensus was that our directors deserve more but we are facing a decrease in revenue from poor attendance at our sectional, declining table count of club games, increased ACBL fees and awarding more free plays. With directors Dorothy Moore and Steve Kornegay recusing themselves, the rest of the board voted unanimously to approve the fee increase outlined in the chart attached with an effective date of March 1, 2018.

Because of our decreased revenue and desire to improve game director salary, the board also discussed increasing game fees. A \$1 increase for all games was considered which would have resulted in breakeven for 2017 with the new game director pay schedule. However, this would make many special games cost \$9. A compromise of \$1 increase for all games with the club absorbing the extra ACBL fee for the special Jr. Fund, Charity, Grass Roots and Int. Fund games was suggested. (STaC, NAP, ACBL-wide, and other special games would still cost extra.) After thoughtful discussion, the compromise proposal was adopted with a March 1 implementation date. Dorothy Moore will draw up a game fee schedule to notify directors and players.

Based on 2017 numbers, George noted that with these changes the club would have had a \$7000 operating loss. If the club is not successful in boosting table counts in club games and the sectional to breakeven, the Board will need to review game fees again within the next two years.

Two sets of guide cards (one for each room) have been purchased to facilitate getting games started smoothly.

Dorothy will remind directors that they need to arrive 30 min. early as this will also help get games started on time.

ARLINGTON SECTIONAL: We still don't have a director to replace Sue Gilbreath who resigned for health reasons. If we do not find a director, George said we'll work together to get it done. Sue will continue to manage administrative matters (e.g. flyer distribution, communications with Grapevine Convention Center.) We will be looking for a less expensive place for future tournaments to offset the loss in revenue from poor attendance and the high cost of the Grapevine Convention Center (the rental fee and charges for Sun. lunch.) We will work hard to advertise the tournament and hope the decline in attendance doesn't continue.

BRIDGE EDUCATION FOLLOW-UP: Buck Buchanan's Sat.am lessons have been well received. The first class had 18 while the second had 9 (the weather was bad, and some were ill.)

NOMINATING COMMITTEE UPDATE: George is chairing a committee of Dee Berg, Mary Ellen Stanton, Carol Segreti, and Angela Benvenuto. They have enlisted these to run: Theresa Brantley, Bob Dixon, Earl Mast, Dorothy Moore, Helen Nelson, Jeff Newman, and Carol St. Onge. [Ned Nolte was added after the meeting and Carol St. Onge withdrew.] Sue Gilbreath, whose term expires March 2019, will decide whether to remain on the board after the annual meeting in March. If she resigns, the board will appoint a replacement for the remainder of her term as prescribed in the bylaws.

CLUB REMODEL: Chuck Burke and Melody Gann are working to finish galvanized steel installation, Chuck is designing and constructing a sign, and Dorothy Moore is working on photos to finish our Hall of Fame. Sue Kay is drawing up a final financial report for the renovation.

TREASURER'S REPORT: Sue Kay is working on a comprehensive financial report showing cost, attendance and income for the past five years.

The meeting adjourned at 7pm.